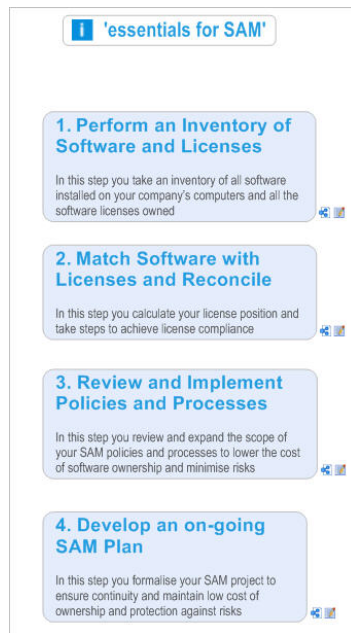


## “essentials for SAM” data sheet

‘essentials for SAM’ is a software asset management framework and resource kit that helps you quickly achieve license compliance, then introduce key SAM processes to maintain compliance and reduce the cost of ownership of your software assets.

### Achieve Compliance

- Microsoft specific guide to achieve compliance for all license models
- Step by Step guide to quickly and effectively perform accurate license and software inventories
- Implement manual processes for CALs and other metrics not discovered by inventory tools
- Calculate license entitlements and produce your actual license position
- Perform true ups and achieve a license baseline



### Key Benefits:

- Improves SAM competence and knowledge
- Provides a structured, repeatable process based on SAM best practices and processes
- Aids communication between project members and stakeholders for effective teamwork
- Improves integration with service management for effective software lifecycle management
- Improves project “resilience” when team members leave

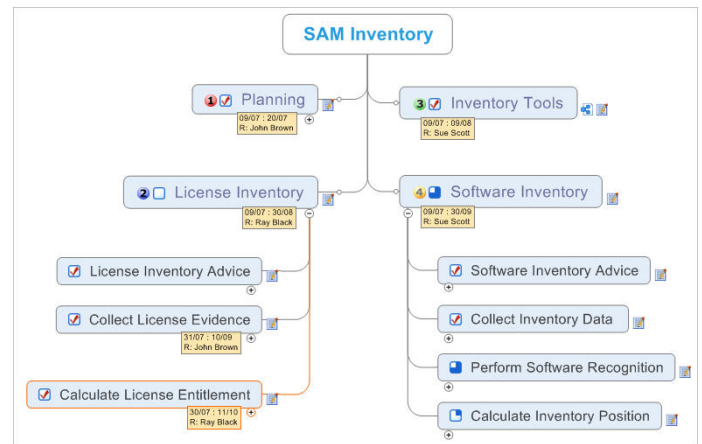
### Use it to:

- Prepare for a software supplier review
- Achieve license compliance at minimum cost
- Implement robust processes to maintain compliance
- Start a SAM project for the first time
- Justify SAM to management
- Get a SAM project back on track
- Reduce cost of ownership of software assets
- Leverage your investment in inventory tools

### Project Management Framework

Track progress, create tasks and reminders and update the extensive set of pre-prepared and formatted process documents for a professional and robust SAM implementation.

The Project Framework uses MindManager™ to allow the SAM team to visualize, manage and document all aspects of the SAM project.



MindManager is an easy to use project management tool that integrates with Office to transfer information into Project, Excel, Word, and PowerPoint documents.

‘essentials for SAM’ provides the foundations for organisations planning to implement SAM to meet the ISO 19770-1 standard.

‘accelerator for SAM’ provides the complete ISO standard process framework, SAM project management guide, process assessment and ITIL best practice guide.